



BUSINESS ADVISORS  
& ACCOUNTANTS

# Business Valuations

## Do You Know What Your Business Is Worth?

Many business owners do not know the true value of their business. We believe that understanding the value of your business is a critical prerequisite to making major business decisions or entering into new or larger scale transactions.

### WHAT IS A BUSINESS VALUATION?

Valuation can be described as estimating a fair price for parties to exchange an asset, having regard to the risk and expected return of the asset. In the case of a Business Valuation, the asset in question is the business.

### WHY PREPARE A BUSINESS VALUATION?

Business Valuations are prepared for a variety of beneficial reasons.

#### *Buying or Selling a Business*

When preparing to buy or sell a business it is important to obtain a valuation as it provides a starting point for sale negotiations and gives the purchaser or seller an understanding of what the business is worth to an arm's length purchaser.

#### *Business Entity Restructure*

There are many reasons that you may decide to change the legal structure of your business. When this occurs a valuation will be required for determining transaction values and stamp duty obligations.

#### *Shareholders Agreements & Key Person Insurance*

Do you have appropriate protection in place should an unforeseen event occur? A business valuation can help you ensure you have adequate insurance in place should you need to exercise any rights or obligations in your shareholders agreement.

#### *Monitoring and Improving the Value of your Investment*

Are you getting the return you expect from your business? Is your investment value growing? A business valuation can answer the question "Is my business worth what I think it should be?" If the value falls short of your expectations NKH can assist you with strategies to improve your business value.

#### *Succession & Retirement Planning*

Planning is the key to a comfortable retirement. Small to medium sized enterprises and family owned businesses must ensure they have a viable strategy to exit the business when the time is right. A valuation is a key starting point in ensuring your business will provide you with a stress free retirement.

### WHY CHOOSE NKH TO ASSIST?

At NKH, we have a dedicated 'Tax and Special Projects' team, the members of which have a broad knowledge of business valuations and local experience.

We offer a range of business services to corporate and private equity investors covering all phases of valuing a business and making the most of that valuation report.

### CONTACT DETAILS

For more information on how NKH can assist you, please contact:



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